

Winning Strategies to Grow Your Construction Business in a Competitive Market

[Article originally appeared in Autodesk Construction Cloud Blog. <https://construction.autodesk.com>]

By Autodesk,

The labor and material shortages occurring in today's construction market and limited available financial resources make the market extremely competitive. It can be difficult to stand out and get the jobs you want as a subcontracting firm.

Bidding Growth Following Recovery

Since 2020, bidding has grown and reached an all-time high, with 19% more new projects published year over year. This has created challenges as construction has become more competitive.

2021 was a record year in terms of growth for the construction industry. March 2021 hit an all-time high for the most new projects to be published within a month. This recovery is positive, but there are some drawbacks. With labor shortages, high costs associated with getting building materials, and other problems, subcontracting firms have to focus on setting themselves apart and setting themselves up for success.

Competition Is Increasing in the Sector

Labor shortages are one of the main reasons construction is so much more competitive. According to McKinsey & Company, US construction projects are projected to become more short-

staffed in the future. The industry may be set for a jobs boom primarily created by the US Bipartisan Infrastructure Law.

McKinsey & Company projects that there could be as many as 3.2 million new jobs in nonresidential construction due to the law, requiring up to 600,000 new workers to enter the sector annually to keep up with demand.

Unfortunately, the industry is already struggling to find enough workers. The shortages aren't surprising: the 2020 Construction Outlook Survey completed a year earlier already showed that 81% of firms were having difficulty filling hourly craft and salaried positions. At that time, 72% of firms expected labor shortages to become the most significant hurdle of the following year.

Construction still shows promise and the opportunity for growth but adapting to the skilled labor shortage is essential. Using cutting-edge technology is one option for addressing the labor shortage and making the most of your current workforce.

The Rising Cost of Construction

The rising cost of construction is another big problem for construction firms in 2022. Even with the right number of workers and the funding for supplies, supply shortages affect ev-



Factory worker photo created by senivpetro - www.freepik.com

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Mayor Garcetti and U.S. Transportation Secretary Pete Buttigieg announce \$50 million in funding for LAX

[Article originally appeared in www.lamayor.org]

Mayor Eric Garcetti was joined by U.S. Transportation Secretary Pete Buttigieg, U.S. Congresswoman Maxine Waters, and Los Angeles World Airports (LAWA) leadership to announce \$50 million in funding for LAX from the Bipartisan Infrastructure Law, which will be used to modernize its terminal roadway.

"LAX is our gateway to the world, and every dollar we invest today will create prosperity for our region for generations to come," said Mayor Eric Garcetti. "When complete, this project made possible by the Bipartisan Infrastructure Law and the leadership of Secretary Buttigieg will help transform LAX into a more accessible, visitor-friendly destination – and join a long list of projects that are turning LAX into one of the premier airports in the world."

The terminal roadways will be reconfigured and repaved, including a reconfiguration and modernization of the entrance to the Central Terminal Area. These upgrades and the forthcoming Automated People Mover System will transform the public's experience entering and exiting LAX and will help alleviate traffic congestion. The funding comes as part of the Airport Terminal Program, one of three aviation programs created by the Bipartisan Infrastructure Law. The law provides \$1 billion annually for five years for Airport Terminal grants.

"Americans deserve modern airports that meet the needs of their families and growing passenger demand," said U.S. Transportation Secretary Pete Buttigieg. "Funded through President Biden's Bipartisan Infrastructure Law, today's grants will improve airport terminals while also creating good jobs in communities across the country."

"I was very pleased when Los Angeles World Airports agreed to modernize LAX in order to improve safety and efficiency and enhance the

passenger experience, and do so in a way that would not cause adverse impacts for the people who live nearby," said Rep. Waters. "I congratulate LAWA for consulting with its surrounding communities and for earning the support of a diverse group of local stakeholders, including the Neighborhood Council of Westchester Playa, which represents many of my constituents who live in close proximity to the airport."

"President Biden, Secretary Buttigieg and the entire administration has been steadfast in their support for rebuilding our nation's critical infrastructure," said Beatrice Hsu, President of the Los Angeles Board of Airport Commissioners. "That is exactly what we are doing here in Los Angeles as we continue work on our multi-billion-dollar modernization – one of the largest capital programs of any airport in the country today. We are grateful for this \$50 million grant, which will be used to create a better roadway experience for travelers accessing LAX."

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ECONOMIC EQUITY

California Needs a State CRA for a More Fair, Equitable Financial System

[Article originally appeared in <https://greenlining.org>]

By Debra Gore-Mann,
Paulina Gonzalez-Brito,

California Governor Gavin Newsom recently announced a historic \$100 billion budget surplus and signed a \$300 billion budget into law. At the same time, researchers published a detailed report on the widening racial wealth gap in the U.S., highlighting how wealth concentration and “the recent role of capital gains,” made during the early pandemic market boom played a significant role in exacerbating the racial wealth gap.

As the wealthy grow wealthier in California, the need for policymakers to address ongoing segregation in our economy—and the role our financial system plays in perpetuating it—has never been more urgent.

The Community Reinvestment Act

For those that weren’t born into generational wealth, gaining a foothold in our financial system is a long, arduous process. That’s because the practices of redlining and other forms of legal discrimination barred low-income communities and communities of color from accessing the

capital that enabled other communities to grow and flourish.

The federal Community Reinvestment Act was enacted in 1977 and established a baseline for regulating financial institutions to prevent redlining, discriminatory lending and disinvestment based on race. However, because discriminatory lending was legal prior to this—and exists in less obvious forms today—communities of color still do not access home purchase loans at rates comparable to White communities. In addition, the federal CRA has known gaps—like not including racial equity in its mandate.

State legislatures across the country have signed their own versions of the CRA into law to address gaps in the federal framework and ensure state-chartered or licensed financial institutions meet the needs of the state’s communities—particularly those that have been redlined historically. Unfortunately, California, despite being a leader in many other areas, has not been able to enact its own state-level CRA framework.

In California, Latino households only access 22% of the state’s home purchase loans, despite making up over 39% of the population, and Black households access 3% of home loans,

while making up over 5% of the population. Women of color, 30% of the state’s population, receive just 8% of home purchase loans. And Pacific Islander and Native American communities lag even further behind White communities.

At the same time, “fintechs”—technology-based financial service providers—and other nontraditional lenders are now more likely to make home loans to low-income borrowers than traditional banks. These nontraditional lenders aren’t held to the same standards as traditional banks when it comes to lending transparency and accountability, leaving the door open to unchecked discrimination against borrowers in need with few alternatives. These are just some of the new frontiers of redlining.

The Uphill Battle Towards a California CRA

Earlier this year, the Greenlining Institute and the California Reinvestment Coalition partnered in support of a piece of legislation that would have started the process towards a state CRA. Sen. Monique Limón’s Senate Bill (SB) 1176 would have established a framework for evaluating the performance of state-regulated financial institutions in meeting the financial services needs of underserved communities. In other words, we

could start to understand the magnitude of the problem in the Golden State.

Unfortunately, powerful financial interests and industry pushback helped to halt progress, and the bill was watered down behind closed doors during the legislative committee’s secretive process. The fact that this occurred against the backdrop of a national conversation on the need for reparations to acknowledge and redress past discrimination is telling. While California’s laws and systems have historically served as a beacon of progressive ideals and an example for other state governments to follow, when these policies bump up against powerful interests in Sacramento, these powerful interests too often prevail.

The fight to enact policies in California that hold financial interests accountable is far from over. Until the state shows progress towards narrowing the racial wealth gap, and until low-income communities and communities of color have a true path towards building generational wealth, we will continue to push for a state CRA. It’s time for state laws to keep up with the realities Californians face.

SOURCE: <https://greenlining.org/blog-category/2022/state-cra-for-equitable-financial-system/>



VETERANS CORNER

Thank U.S. Military Veterans by Hiring Them for Construction Jobs

[Article originally appeared in <https://constructionexec.com>]

By Zachary L Green

The American construction marketplace has confronted numerous challenges over the past few years. In addition to disruptions and the renewed call for safety precautions based on COVID-19, construction firms nationwide have been besieged by material shortages, rising costs and widespread labor issues.

And even though the industry is projected to grow by 8.8% in 2022, the same problems are expected to persist well into the near future. In fact, NC-

CER recently confirmed the “finding and hiring of skilled workers” is still one of the industry’s greatest challenges. However, the organization also noted that the problem has accompanied “the unique opportunity to refurbish” and “emerge stronger than before.” This includes “building cultures that attract long-term talent,” “making the industry a great place for young workers to shine,” reinforcing the value of continued learning programs and helping workers find “dream positions” that “leverage better opportunities.”

Fortunately, there are employers nationwide that have already addressed these issues, while capital-

izing on the hire of dedicated, hard-working and disciplined individuals—who in many cases have a spent a decade or more serving our country. According to Paul R. Lawrence, the former under secretary for benefits with the U.S. Department of Veterans Affairs: “Each year, nearly 200,000 service members transition from the military back to their civilian communities.” For officers, this means entering the workforce with about 11 years of leadership experience, while enlisted personnel tend to leave the service after about 15 years.

As for their career choices, “15.5% of all veterans enter the construction industry.” This equals more

than 650,000 veterans now working in the construction and extraction occupation.

Among the many benefits to these employers has been the access to a workforce that embodies loyalty, dignity and teamwork. U.S. Army recruits are expected to live by the Soldier’s Creed and Warrior Ethos. This includes serving the people of the United States, always placing the mission first, never accepting defeat, never leaving a fallen comrade, never quitting and always being “disciplined, physically and mentally tough” as “a guardian of

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NEW ORLEANS RTA

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CALIFORNIA SUB-BID REQUEST ADS



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified DBE for the following project:

Caltrain - Guadalupe River Bridge Replacement Project - San Jose
Solicitation No. 22-J-C-032
Bid Date: August 3, 2022 at 2:00 PM
****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:
Debby Pannell
 Brosamer & Wall Inc.
 1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596
 PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:
 Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

Construction Staking; SWPPP; ESA Fence; Fence Removal; Demo Bridges; Settlement Monitoring; Site Clearing; Rail Excavation & Embankment; Structure Excavation; Structure Backfill; Channel Excavation; Hazardous Material Testing; Rip Rap Erosion Control; Third Part Fiber Optic & PCJPB PTC Fiber Optic Support Facilities; HMA; Landscaping; Concrete Anchorage Devices; Polyurethane Bearing Pad; Elastomeric Bearing Pad; Reinforcing Steel; Concrete (Bridge Structure; MT1 Bridge CIP Deck & Ballast Curb); PC/PS Concrete Single Cell Girder with & without Ballast Curb; Cast-in-Drilled-Hole Concrete Piling; Steel Walkway Grading; Steel Pipe Handrailing; Structural Steel (MT1 Bridge, DPG Span); Miscellaneous Steel (Deck/Armor Plates, Walk Brackets, HR Posts, Deck Drains); Bridge Deck Waterproofing; Clean and Paint Structural Steel (MT1 Bridge, DPG Span); Track Removal and Salvage; New Track Construction; Realign Track; OCS Grounding & Bonding; Traffic Control; Temporary Erosion Control

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at website: <https://smctd.bonfirehub.com/opportunities/56097>. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. ****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day.** Please include your CSLB License Number & DIR Registration Number on all bid/quotes. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before August 3, 2022.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.




O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Donat Galicz

REQUEST FOR DVBE & SBE SUBCONTRACTORS AND SUPPLIERS FOR:

Seal and Pave Roads
Delta Field Division Operations and
Maintenance Center - State Water Facilities
Delta Field Division
Alameda and Contra Costa Counties
Department of Water Resources
REVISED BID DATE: July 20, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Erosion Control Measures, QC/QA Testing, Survey, Traffic Control System, Traffic Control and Public Safety, Environmentally Sensitive Area Fencing, Wildlife Exclusion Fencing, Tree Removal, Clearing & Grubbing, Compacted Backfill, Traffic Stripes & Marking, Delineators, Slurry Seal Coat Type II, Concrete, Reinforcing Steel, Precast Concrete Drain Inlet, Prefab Concrete Wheelstop, AC Dike, and Construction Materials

Donat Galicz (510-809-3498 dgalicz@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimators or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DVBE & SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE & SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



Kiewit Infrastructure West Co.
 4650 Business Center Drive • Fairfield, CA 94534
 Attn: Amanda Schroeder at norcal.bids@kiewit.com
 Phone (707) 439-7300 • Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Sunnyvale, CA:

SCWP - Secondary Treatment and Dewatering Project
Public Works Project No. UY-21-07
Owner: City of Sunnyvale
Bid Date: August 10, 2022 @ 3:00 PM

Subcontractor and Supplier Scopes are due August 03, 2022
and Quotes NO LATER THAN August 09, 2022 at 5 PM.

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Asphalt Paving • Acoustical Ceilings and Wall Panel • Aggregates • Architectural Woodwork • Auger Cast Piles • Bird Deterrent Devices • Building Furnishing • Building Insulation • Building Interior • Specialties Building Safety & Fire Protection • Cast-in-Place Concrete • Cathodic Protection • Cellular Concrete • Ceramic Tile • Concrete Formwork • Concrete Pumping • Concrete Supply • Crane & Hoists • Dewatering • Doors • Earthwork • Epoxy Injection System • Erosion Control • Expansion Joint • Fiberglass Reinforced Plastic • Fire Suppression • Flashing & Sheet Metal • Flooring • Framing & Gypsum Board Hatches • HVAC • Installation of Truck Scale • Joint Sealants • Masonry • Mechanical Equipment • Metal Roofing • Minor Concrete • Misc. Metals & Structural Steel • Overhead Coiling Doors • Painting & Coating • Pipe & Valve Supply • Potholing • Precast Concrete • Precast Utility Structures • Pre-Fabricated Metal Building & Canopy • Quality Control • Rebar • Shoring • Signage • Skylights • Steel Decking • Striping • Subsurface Utility Exploration/Engineering • Tanks (FRP) • Tanks (Vertical Post-Tensioned) • TPO Roofing • Traffic Control • Trucking • Waterproofing/Dampproofing • Windows & Glazing

Certified thru, but not limited to, any of the following agencies:
www.mbdba.gov ; www.epa.gov ; www.sba.gov ; dot.ca.gov

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs. Plans are available for viewing through SmartBidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email norcal.bids@kiewit.com to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case-by-case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Clean Water State Revolving Fund (CWSRF) requirements
 US Environmental Protection Agency (WIFIA) grant requirements
 American Iron and Steel (AIS) requirements
 Davis-Bacon Act and California prevailing wage requirements
 Disadvantaged Business Enterprises (40 CFR Part 33) requirements

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 DIR #: 100001147



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jason Martin

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Sycamore Avenue Pavement Rehabilitation Project
City of Hercules - Contract No. 63047
REVISED BID DATE: July 18, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Erosion Control Measures, QC/QA Testing, Survey, Traffic Control System, Construction Area Signs, Staking and Layout, Survey/Benchmark Monument Preservation, Water Pollution Control, Clearing & Grubbing, Asphalt Cold Milling, Minor Concrete, Concrete Removal, Adjust Utilities to Grade, Striping & Marking, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimators or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

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- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up(Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com



CALIFORNIA SUB-BID REQUEST ADS

Con-Quest Contractors, Inc.
290 Toland Street • San Francisco, CA 94124
Email: bidday@cqcontractors.com
Fax: 415-206-0528

REQUEST FOR
QUALIFIED DBE SUBCONTRACTORS & SUPPLIERS
FOR:

**GUADALUPE RIVER BRIDGE REPLACEMENT
PROJECT**

Bid Date: August 3, 2022

Quotes needed: SWPPP, Quality Assurance / Control, Material Testing/Inspection, Environment Monitoring, Survey, Hazardous Material Abatement / Disposal, Traffic Control, Earthwork, Tree Removal, Pier Drilling, Asphalt Paving, Landscaping / Irrigation, Hydraulic Seeding, Roadway Traffic Striping, Concrete Hardscapes / Flatwork, Electrical, Structural Demolition, Rebar Fabrication / Installation, Structural and Miscellaneous Metals, Fencing, Painting / Anti-Graffiti / Coatings, Cathodic Protection, Concrete Pumping, Trucking, Crane / Hoisting Service, Sheeting & Shoring, Ready Mix Concrete, Aggregate Materials, Track Ballast, Geotextile Materials, Pipe Materials / Appurtenances, Controlled Low Strength Fill Material, Track Materials, Structural Precast Material Fabrication / Installation

Plans and Specs are available at
www.smctd.bonfirehub.com

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In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion no later than **July 29, 2022 at 5:00 P.M.**

Please include your DIR Registration No., License No., on your proposal.

KIEWIT SHEA TRAYLOR JOINT VENTURE

**Kiewit Shea Traylor Joint Venture (KSTJV)
REQUEST FOR DESIGN/PROFESSIONAL
SERVICES SUBCONSULTANT QUALIFICATIONS**

**VTA's BART Silicon Valley Phase II Extension
– Tunnel & Trackwork Project (CP2):
Design & Professional Services**

**Design/Professional Services Qualifications
Due: July 20, 2022, 4pm PDT**

KSTJV has been selected to deliver progressive design build services for VTA's BART Silicon Valley Phase II Extension – Tunnel & Trackwork Project (CP2). At this time, the awarded contract is limited to CP2 Phase 1 services, including an innovations study, initial design, programming services, and limited early works.

KSTJV is currently soliciting Qualifications from interested Disadvantaged Business Enterprise (DBE) and Small Business Enterprise (SBE) firms whose experience and capabilities align with Phase 1 opportunities within, but not limited to the following disciplines:

- Administrative Support • Architecture – Building Design • Building Demolition Support • Commercial Photography Services • Dewatering Engineering • Drainage Design Support • Environmental Engineering • Environmental Testing Laboratories or Services • General Civil Design Services • Instrumentation and Monitoring • Interface Staff Augmentation • Landscape Architecture • MEP Design Support (Pump Design) • Peer Review (Structural, Tunnel, Seismic) • Preconstruction Survey & Property Protection Survey • Roadway Civil Design Support • Staff Augmentation for BIM / CAD Support • Structural Design Support • Subsurface Utility Engineering • Surveys – Site Design • Traffic Control Planning (MOT) • Traffic Engineering Consulting • Tunnel Design • Utilities Relocation Engineering / Support.

Please note: At this early stage of the project, we are seeking firms interested in the listed CP2 Phase 1 services only (major construction award is expected in 18-24 months, during Phase 2 of the Project).

Firms certified as DBE by the California Unified Certification Program (CUCP), or SBE by VTA or the California Department of General Services are welcomed and encouraged to submit qualifications.

For detailed instructions on accessing scope documents and the subconsultant qualifications submittal process, visit:

<https://buildsv2withkstjv.com/contract-opportunities/>

Questions? Email: KSTJV@Kiewit.com

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REQUEST FOR Sub-Bids, Sub-Proposals from firms with California DBE Certification

Project Name: Border to Bayshore Bikeway Project

Project Number: SOL899820 • Owner: SANDAG • DBE Goal: 23%

Subcontractors/Subconsultants/Vendors wanted for:

(Subcontractors)- Quality Control, Street Sweeping, Minor Concrete, Asphalt Paving, Slurry Seal, Cold Mill Asphalt, Reinforcing Steel, Landscape, Electrical, Traffic Signals, Demolition, Survey, Fencing & Handrail, Wet Utilities- Water Line, Dirt Import, Striping and Signage, Traffic Control, Concrete Pavement, Janitorial Service, Project Scheduler, Tree Removal

(Suppliers)- BMP Material, Asphalt, Ready Mix Concrete, Aggregates, Misc. Metal, Detectable Warning Tiles, Waterworks Material, Bike Rack, Bus Shelters & Benches, Misc. Concrete Material, Trench Drains with Grates

Project Scope:

The work consists in general of constructing an approximate 6.7-mile Class II, Class III, and Class IV bikeway through the City of Imperial Beach and the San Ysidro and Otay Mesa-Nestor communities in the City of San Diego. Improvements include buffered bike lanes, sidewalk improvements, roadway improvements, earthwork, drainage improvements, storm water treatment devices, landscaping, fencing, traffic signal modifications, street lighting, signage, striping, and other traffic calming improvements.

Work includes, but is not limited to, controlling for water pollution; traffic control; erosion control; clearing and grubbing; curb, gutter, cross gutter, driveway, stamped concrete, and sidewalk work; roadway excavation; imported borrow; asphalt concrete pavement; PCC pavement; landscaping; wayfinding signage; pavement markings and signage; street lighting; trenching and backfill for underground electric conduits; water appurtenances and fire hydrant relocations; storm drain installation; traffic signal modifications; and procurement of all materials and performing all other work necessary to complete the work in accordance with the project plans and specifications. The DBE goal on this project is 23%. For the SWPPP, this project is a Risk Level 2.

REVISED BID DATE: July 20th, 2022 @ 2:00 PM

REYES CONSTRUCTION, INC.

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 • Fax: 909-622-3053

Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

For information on the availability of scope of work, plans and specifications, please contact our office.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

1) Via iSqFt – please send an email request to estimating@reyesconstruction.com

2) <https://www.bidnetdirect.com/sandag>

Please e-mail Quotes to: Estimating@reyesconstruction.com

SMALL BUSINESS EXCHANGE



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Mayor Garcetti and U.S. Transportation Secretary Pete Buttigieg announce \$50 million in funding for LAX

Continued from page 1

LAX is in the midst of a \$15 billion Capital Improvement Program, the largest public works program in the history of the City of Los Angeles. The overhaul touches all nine passenger terminals and includes the creation of new facilities, including the Automated People Mover train system and a Consolidated Rent-A-Car facility.

This past spring, Mayor Garcetti cut the ribbon for phase one of the Delta Sky Way project at LAX — a four-level, 770,000 square foot building that is part of a \$2.3 billion modernization of Terminals 2 and 3. Last fall, Mayor Garcetti cel-

ebrated the opening of the LAX Economy Parking, a \$294 million, 1.7-million-square-foot facility that has approximately 4,300 new parking stalls. Last summer, he celebrated the opening of the Terminal 1 extension at LAX, a \$477.5 million, 283,000 square-foot extension of Terminal 1. In May of last year, Mayor Garcetti dedicated the opening of the West Gates of Tom Bradley International Terminal — a \$1.73 billion investment that brings 15 gates and adds 750,000 square feet just west of Tom Bradley.

SOURCE: <https://www.lamayor.org/mayor-garcetti-and-us-transportation-secretary-pete-buttigieg-announce-50-million-funding-lax>

SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested
Owner: San Bernardino County Transportation Authority
IFB Number: 22-1002784**

**Proposal Due Date: August 10, 2022 – 2:00 PM
DBE Goal – N/A**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE/DVBE/SBE subcontractors related to the scopes of work below for the

**Construction of I-10 Cedar Avenue Improvement Project
In the County of San Bernardino, California
District 8, Interstate 10**

Plans & Specs can be accessed and download online at SBCTA's website at www.gosbcta.com.

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments: Lead Compliance Plan, Traffic Control System, Develop Water, Biologist, Asbestos Cement Pipe Removal, Construction Area Signs, Temporary K-Rail & Crash Cushions, Storm Water Plan, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Erosion Control Measures, Clearing and Grubbing, Dust Palliative, Earthwork and Grading, Import Borrow, Haul and Disposal of Debris, Geosynthetics, Roadway Excavation, Structure Excavation, Structure Backfill, Cellular Concrete Backfill, Roadside Clearing, Landscape, Planting, Irrigation & Maintenance, Top Soil, Bridge Demolition, Remove Concrete (Miscellaneous), Asphalt Concrete Milling, Storm Drain, PVC, RCP & Alternate Pipe Culvert, Hydroseed, Precast Catch Basin & Manholes, RSP, Hot Mix Asphalt and Rubberized HMA, Aggregate Base, AC Dike, CIDH Pile, Soil Nails, Shotcrete, Jointed Plain Concrete Pavement, Rapid Set Concrete Pavement, Masonry Sound Walls, Minor Concrete Various Items, Striping & Marking, Structural Concrete Bridge, Concrete Approach Slabs & Structures, Precast Girders, Structural Steel Bridge, Bridge Deck Rehab, Rebar, Concrete Retaining Walls, Slope Paving, Joint Seal, Water Line System & Relocation, CL Fence & Gates, Concrete Barriers, Sign Structures, Roadside Sign, Aluminum Sign, Metal Railing, Tubular Rails and Guard Railing, Signal and Lighting System, Fiber Optic System, Ramp Metering System, Changeable Message Sign System.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE/DVBE/SBE Company, please provide your certification letter with your proposal. If you are a non-DBE/DVBE/SBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. To assist DBE/DVBE/SBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Jerome Di Padova • Email: bids.social@skanska.com

CALIFORNIA SUB-BID REQUEST ADS



REQUEST FOR CERTIFIED DBE SUBCONTRACTORS/SUPPLIERS/SERVICES
 Caltrans Contract 05-0C7324
Construction on State Highway in Santa Cruz County in and near city of Capitola from 0.2 mile South of 41st Avenue overcrossing to 0.2 mile North of Soquel Drive overcrossing
(General Work Description: Construct pedestrian overcrossing and auxiliary lane.
EE: \$26M DBE Goal 27% Bid Date: July 27th, 2022 at 2:00 PM
****This is an Electronic bid submittal****
****Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated****

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following Items of work, but not limited to:
 CAS/Roadway Signs, Clear & Grub, Erosion Control, Landscaping /Irrigation, AC Paving, Cold Plane AC, CIDH, Joint Seal Assembly, Rebar, Overhead Signs, Painting Steel/Concrete Stain, AC Dike or Curbs, Underground Utilities, Fencing, Metal Railing, MBGR, Bridge & Roadway Concrete Barrier, Striping, Electrical, Minor Concrete, Masonry, Pavement Fabric, Welding, Aggregates, Ready Mix, Concrete Pumping, Underground Pipe Products, Misc. Iron & Steel, Misc. Metals, Trucking, HazMat Trucking, SWPPP Plan, SWPPP Materials, Lead Compliance Plan, Paving Oil, Bridge Bearings, Underground Precast, MSE Wall Material, Street Sweeping, Traffic Control, Whale Cut Outs, Steel Soldier Piles, 66" Steel Permanent Casing, Bridge Joint Seal, Isolation Casing, Precast Concrete Panels, Asbestos Monitoring (Abatement), Survey, and Quality Control Testing.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: **05-0C7324**. Sign in is required to access project plans.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com. You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

Flatiron West, Inc.
 2100 Goodyear Rd Benicia, CA 94510
 Phone 707-742-6000 • Bid Fax 707-746-1603
 Equal Opportunity Employer
 License No. 772589



REQUEST FOR QUOTES FROM CERTIFIED DBE/MBE/WBE/SBE/SBBA/LSAF/HUB Zone SUBS, SUPPLIERS & SERVICE PROVIDERS
City of Sunnyvale, California
SUNNYVALE CLEANWATER PROGRAM (SCWP)
Secondary Treatment and Dewatering Project
Public Works Project NO. UY-21-07
****This project is CWSRF & WIFIA Funded, EPA forms are required prior to bid day****
Engineers Estimate: \$250M
BID DATE: August 10th, 2022 at 3:00 PM

We are soliciting quotes for the following Divisions and items of work: For Divisions 02, 03, 04, 05, 06, 07, 08, 09, 10, 11, 12, 13, 14, 15, 16, 17, including, but not limited to:
 AC Paving, Rebar, Electrical, Minor Concrete, Masonry, Welding, Aggregates, Ready Mix, Concrete Pumping, Auger Cast Piles, Welded Steel Pipe, Underground Pipe Products (PVC, DUCTILE), Misc. Metals, Trucking, HazMat Trucking, SWPPP Plan, SWPPP Materials, Underground Precast, Street Sweeping, Sheet Pile Installation, Dewatering, Mechanical Equipment (Furnish & Install), Shoring, Grouting, Concrete Formwork, Structural Steel, Architectural Woodwork, FRP Fabrications, Damp Proofing, Metal Roof, Wall and Soffit Panels, Hollow Metal Doors & Frames, Overhead Coiling Doors, Glazing, Framing & Gypsum Board, Acoustical Panels, Tile, Painting & Coating, Bird Deterrent, Signage, Safety Equipment, Toilet Accessories, Pumps, Slide Gates, Mixers, Blowers, Odor Control, Metal Building Systems
 Manual/Electric Actuators, Pre-Stressed Concrete Tank, Fire Extinguishing Systems, Bridge Cranes, Hoists and Davit Cranes, Valves, Pipe Supports, Piping Insulation, Plumbing, HVAC, Louvers, Instrumentation/Controls

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

Project documents may be downloaded from the DemandStar website after you register for access, or they may also be downloaded for FREE from our Box ftp site. Please send an email request to NORCALBIDS@flatironcorp.com. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

Flatiron West, Inc.
 2100 Goodyear Rd Benicia, CA 94510
 Phone 707-742-6000 Bid Fax 707-746-1603
 Equal Opportunity Employer
 License No. 772589

Winning Strategies to Grow Your Construction Business in a Competitive Market



Continued from page 1

eryone. Building material companies have set price increases expected for at least the next 12 months through 2022. Furthermore, inflation has been significantly higher than usual, impacting construction costs and making them grow beyond the norm.

Fortunately, there are options to reduce labor and material costs in the building envelope. Tweak-

ing designs to use fewer materials, for example, and using technology to come up with inventive solutions can help. Minimizing waste while optimizing design, manufacturing in controlled environments, and using improved technology all have the potential to help offset the rise in material costs.

SOURCE: <https://constructionblog.autodesk.com/winning-strategies-to-grow-your-construction-business-in-a-competitive-market/>



REQUEST FOR CERTIFIED DBE SUBCONTRACTORS/SUPPLIERS/SERVICES
 Caltrain Solicitation No. 22-J-C-032
Guadalupe River Bridge Replacement Project
(General Work Description: Construct MT bridges and rail along with Channel grading)
EE: \$27M DBE Goal 14% Bid Date: August 3rd, 2022 at 2:00 PM
****This is an Electronic bid submittal****
****Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated****

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following Items of work, but not limited to:
 CAS/Roadway Signs, Bridge & Track Demo, Clear & Grub, Erosion Control, Landscaping /Irrigation, AC Paving, CIDH, Joint Seal Assembly, Rebar, Tie Back Anchors, Erect Steel Structures, Overhead Signs, Underground Utilities, Fencing, Metal Railing, Electrical, Minor Concrete, Railroad Track and Ties, Furnish and Erect Steel Girders, Creek Water Diversion., Welding, Furnish/Erect Precast Girders, Asphalt Membrane Waterproofing, Aggregates (Rip Rap, Permeable Rock), Ready Mix, Concrete Pumping, Furnish Structural Steel/Bridge, Steel Column Isolation Casing, Welded Steel Pipe, Underground Pipe Products (6"PVC) , Misc. Iron & Steel, Misc. Metals, Trucking, HazMat Trucking, SWPPP Plan, SWPPP Materials, Lead Compliance Plan, Geotextile Materials, PTFE Bearings, Bridge Bearings, Underground Precast, Street Sweeping, Sheetpile Installation, Dewatering, Vibration Monitoring, Asbestos Monitoring (Abatement), Survey, and Quality Control Testing

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com. You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please send all quotes by email to NORCALBIDS@flatironcorp.com

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 An Equal Opportunity Employer
 Contractor License 772589



CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: California Department of Transportation
Caltrans Contract Number: 07-316004

Revised Proposal Due Date: September 8, 2022 - 2:00 PM
DBE - 23%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

CONSTRUCTION ON STATE HIGHWAY 14 IN LOS ANGELES COUNTY IN PALMDALE AND LANCASTER FROM TECHNOLOGY DRIVE UNDERCROSSING TO AVENUE "A" OVERCROSSING

Plans & Specs can be accessed and download online at:
Caltrans Office of Engineer dot.ca.gov/des/oe/weekly-ads

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:

Construction Area Signs, Traffic Control, Striping, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Erosion Control, Street Sweeping, Clear and Grub, Roadway Excavation, Roadway Excavation (ADL), Class 3 Aggregate Base, Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Joint Seal, Remove Concrete Pavement and Base, Minor Concrete, Paving Notch Extension, Rock Slope Protection, Pre/Post Construction Surveys, Miscellaneous Iron And Steel, Guardrail Systems, Roadside Signs, Rumble Strip, 6" Rumble Strip (asphalt concrete pavement), Electrical Systems, Structural Signs, Grind Existing Concrete Pavement, Structural Concrete Approach Slab, Concrete Aggregates, Cement, Fly Ash, Admixtures, Tie Bars, Dowel Bars, RSC Aggregate and Cementitious Materials, Trucking, Quality Control, and Water trucks.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360, Fax: (951) 788-2449
Lead Estimator: Joe Sidor Email: bids.socal@skanska.com

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: California Department of Transportation
Caltrans Contract Number: 08-1C7204

Proposal Due Date: July 20, 2022 - 2:00 PM
DBE - 23%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

I-15 Median Fill-Harvard Road to Razor Road

Plans & Specs can be accessed and download online at:
Caltrans Office of Engineer dot.ca.gov/des/oe/weekly-ads

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments: Construction Area Signs, Traffic Control, Striping, PCMS Boards, Temporary Railing (Type K), Implement BMP's, Temporary High Visibility Fencing, Contractor Supplied Biologist, Cable Railing, Desert Tortoise Fence, SWPPP, Erosion Control, Street Sweeping, Clear and Grub, Roadway, Drainage Piping, Concrete Box Culverts, Hydroseeding, Dust Palliative, Excavation, Shoulder Backing, Minor Concrete, Rock Slope Protection, Miscellaneous Iron And Steel, Guardrail, Modify Traffic Monitoring System, Roadside Signs, Reinforcing Steel, Trucking, Quality Control, and Water trucks.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

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Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360
Lead Estimator: Cody Crow • Email: bids.socal@skanska.com

High-Speed Rail Reaches Construction Milestone in Kern County

[Article originally appeared in
www.constructconnect.com]

The California High-Speed Rail Authority, in collaboration with design-build contractor California Rail Builders, reached a historic milestone as the final pre-cast girders were placed on Construction Package 4. With this placement, all structures along the 22-mile stretch of high-speed rail between just north of the Tulare/Kern County line, and Poplar Avenue south of the city of Wasco, are now in superstructure construction.

Through the night, 12 pre-cast concrete girders were placed by construction crews over the State Route 46 underpass in Wasco. The work is being done to create a bridge that will carry high-speed

trains parallel to the BNSF railroad.

Last month, crews installed 15 pre-cast girders at the Merced Avenue Grade Separation south of Wasco. Those girders spanned more than 177 feet and are some of the longest manufactured by subcontractor Con-Fab California. Earlier this spring, the last four of 120 pre-cast concrete girders were placed on the pergola section of the Wasco Viaduct.

Since the start of construction, the California high-speed rail project has created more than 8,000 construction jobs, a majority of which go directly to those living in the Central Valley. There are currently 119 miles under construction in the Central Valley with more than 30 active construction sites.

For more on construction, visit: www.build-hsr.com External Link. The following link contains recent video, animations, photography, press center resources and latest renderings: <https://hsra.app.box.com/s/vyvjv9hckw11d-k603ju15u07fdfr2q8>

These files are all available for free use, courtesy of the California High-Speed Rail Authority.

SOURCE: <https://hsr.ca.gov/2022/07/08/photo-release-high-speed-rail-reaches-construction-milestone-in-kern-county/>



 CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: Riverside County Transportation Commission
RCTC IFB No. 20-31-042-00
Bid Date: July 28, 2022 – 2:00 PM
DBE 20%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors, as well as certified DBE firms related to the scopes of work below for the

CONSTRUCTION OF STATE ROUTE 71 / STATE ROUTE 91 INTERCHANGE IMPROVEMENT PROJECT IN RIVERSIDE COUNTY, CALIFORNIA

Plans & Specs can be accessed and download on BuildingConnected at: <https://app.buildingconnected.com/public/59b1c0096ab4570007e09292>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments: Aggregates, Bearing Pads, Bridge Deck Drainage System, BMP Materials, Formliner, Geotextiles, Joint Seal Material, Miscellaneous Metals, MSE Panels, Pipe Materials, PCC Materials, RCP Pipe, Ready Mix Concrete, Steel Casing, Traffic Control Material, Asphalt Paving, AC Dike, Biologist, Construction Area Signs, Clearing & Grubbing, Concrete Barrier (Bridge), Concrete Barrier (Roadway), Concrete Ditch, Concrete Flatwork, Demolition, Driven Pile, Erosion Control, Fencing & Railing, Grind Existing PCC, Landscape & Irrigation, Masonry Soundwall, Minor Structures, OG Signs, Paint / Stain Concrete, PCC Paving, Post-Tensioned Concrete, Quality Control, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw & Seal Concrete, Soil Nails, Striping, Sweeper, Hazardous Material Handling, Underground, Concrete Pump, Trucking, and Water Truck

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a Non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible. Project documents can be reviewed by appointment in our office Monday through Friday, 7:00 am to 4:00 pm. Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award (180 days). Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include Contractor License Number and DIR Number on all Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
 EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360 • Fax: (951) 788-2449
 Lead Estimator: Jeanine Soriano • Email: bids.socal@skanska.com

SKANSKA

DBE Subcontractor/Supplier Bids/Proposals Requested
Owner: Los Angeles County Metropolitan Transportation Authority
LACMTA IFB: C88836C1218
Please Submit Proposals By: August 15, 2022 2:00 PM
DBE Goal: 22%

This advertisement is in response to Metro's DBE Program. Skanska USA Civil West California District Inc. intends to conduct itself in "Good Faith" with DBE firms regarding participation on this project. Requested scopes include, but are not limited to the following and should be based on the project IFB, Contract, and all amendments:

Soundwall Package 10
Pasadena, CA

DBE Outreach Event June 24, 2022 at 9am. Register at: <https://bit.ly/MetroSoundwalls>

Project documents can be reviewed by appointment in our office Monday through Friday, 7:00 am to 4:00pm. Documents can also be accessed and download online at Building Connected here: <https://app.buildingconnected.com/projects/62acbb0f5080330064ef1106/bid-packages>

Scopes of work include, but is not limited to: Electrical, Striping, Retaining Wall, Landscaping and Irrigation, Traffic control, QC, Aggregate Base, Concrete Barrier, Roadside Signage, Surveying, Construction Area Signs, SWPPP, Erosion Control, Street Sweeping, Clearing & Grubbing, Trucking, Jointed Plain Concrete Pavement, CIDH Concrete Piling, Minor Concrete, Rebar, Sound Wall Masonry Block, Sign Structure, Reinforced Concrete Pipe, Corrugated Steel Pipe, Precast Concrete Pipe Manhole, Misc. Iron & Steel, Chain Link Fence & Gates, Arborist, Asphalt Paving and Guardrail.

Assistance: Skanska intends to conduct itself in good faith with all interested subcontractors as well as certified DBE firms looking for subcontract opportunities on this project. Subcontractors may be requested to furnish a bond. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Assistance to DBE subcontractors and suppliers in obtaining bonding, lines of credit, or other capital financing is available through the DOT Bond Assistance Program at (800) 532-1169. You may also contact Merriwether and Williams Insurance Services at (213) 258- 3000 or online at <http://imwis.com> for Metro's Bonding Assistance Pilot Program that assists DBEs by providing technical and administrative assistance as well as providing the opportunity to expand their bonding capacity. Under the Program, Metro will provide a bond guarantee to qualified prospective contractors and subcontractors looking to increase their bonding capacity. DBE firms are also referred to the Small Business Administration (SBA) and/or Federal Department of Transportation (DOT) Bond Assistance Programs.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted. **All DBE Firms must be certified by the bid/proposal due date and must provide our office with a copy of your DBE certification to include with the bid/proposal. Should you have any questions regarding LACMTA's certification process, contact LACMTA's certification Hotline at (213) 922-2600.**

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
 EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360
 Lead Estimator: Joe Sidor • Email: bids.socal@skanska.com

San Francisco Announces \$4 Million Investment in College and Career Readiness Programs

[Article originally appeared in <https://sfmayor.org>]

Mayor London N. Breed announced a \$4 million investment that she proposed in her budget to support the San Francisco Unified District's (SFUSD's) Office of College and Career Readiness programs. With continued support from Supervisor Gordon Mar, the San Francisco Department of Children, Youth, and Their Families (DCYF), and SFUSD staff, Mayor Breed's budget allocates \$4 million for next year's College and Career Readiness programming.

"As our students continue to recover from the impacts brought on by the pandemic, we need to do all that we can to invest in programs that support their academic needs and prepare them for a successful future," said Mayor Breed. "San Francisco Unified School District's College and Career Readiness programs ensure that students

are supported on their path to post-secondary success by building on initiatives included in our citywide Children and Family Recovery Plan. Investing in the futures of our city's students remains a top priority for me and I look forward to working with SFUSD on expanding these initiatives."

The Office of College and Career Readiness supports students in achieving post-graduate success through a multi-phased process. SFUSD conducts targeted outreach, generally focusing on rising 11th and 12th grade students that would benefit from the Office of College and Career Readiness's programs. Additionally, SFUSD also seeks to conduct early intervention to guide rising 10th grade students towards the On-Ramp to Postsecondary success.

"Early College provides critical opportunities for youth to gain college credit along with real-

world experience through internships. Last year I advocated for a budget allocation to keep this summer program going, supporting a wide range of high school students across SFUSD. Today's investment with Mayor Breed will build on this progress to benefit today's students, while paving a path for tomorrow's educators, workers, leaders, and entrepreneurs," said Supervisor Gordon Mar.

Following initial outreach, SFUSD works with students to identify their career area of interest, ranging from education and child development, biotechnology, engineering, automotive sciences, construction, health, and ethnic studies. Once a student identifies an area of interest, SFUSD's College and Career Readiness Team supports them in finding, enrolling in, and completing a Career Technical Education (CTE) course at City College of San Francisco.

Some additional benefits include:

- Free tuition and loaned textbooks
- Practicing successful college behaviors and exploring possible career areas
- Satisfying high school elective requirements
- Cost-savings: some courses are UC/CSU transferable for general education credits

"At SFUSD we strive for all of our students to realize their potential and abilities," said San Francisco Board of Education President Jenny Lam. "We know that students who take advantage of SFUSD college prep programs are more likely to attend — and complete — college. We are extremely grateful to Mayor Breed and the City for their generous support and recognizing the importance of these programs."



CALIFORNIA SUB-BID REQUEST ADS



Kiewit Infrastructure West Co.
10704 Shoemaker Ave., Santa Fe Springs, CA 90670 • Tel: (562) 946-1816 • Fax: (562) 946-3823
Contact: Edwin Aleman | Email: Edwin.Aleman@kiewit.com

Owner: County of Los Angeles Public Works, Project Management Division
Project Name: Adventure Park Multi-Benefit Stormwater Capture Project;
Project ID No. SWQ0000006
Location: 10130 Gunn Ave, Whittier, CA 90605
Bid Date: August 16, 2022 at 11:00a.m.

Request for CBE, DBE, MBE, WBE, DVBE sub-quotes

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from qualified Community Business Enterprise (CBE) firms, including Disadvantaged Business Enterprises (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Disabled Veteran Business Enterprise (DVBE) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. CBEs must provide evidence of certification as a Community Business Enterprise by the County of Los Angeles Public Works.

The Adventure Park Multi-Benefit Stormwater Capture Project consists of the construction of a stormwater capture system that includes a pneumatic dam, grated drop inlet, storm drain system, manholes, pump stations, pretreatment and filtration vaults, underground storage reservoir, slide gates, landscaping, irrigation, lighting, electrical, paving, grading, and the performance of other appurtenant work

Kiewit is requesting quotes for various areas of work listed in, but not limited to, the scopes of work below:

Traffic control/MOT, supply of aggregates, supply of geosynthetic fabrics, decommission of monitoring and extraction wells, concrete demolition, dewatering system, shoring, Sewer Line CCTV inspection, supply of ductile iron pipe, reinforced concrete pipe, plastic pipe, supply of pre-cast concrete manholes, asphalt paving, curbs and gutter, fencing, landscaping contractors, ready mix supply, concrete reinforcing installation, precast concrete structures, concrete saw cutting, metal doors and frames, painting and coating, louvers and vents, exterior signage, water supply and treatment equipment, slide gates and valves, compressor, bolts and gaskets, hangers and support, plumbing fixtures and equipment, electrical equipment and instrumentation and controls.

Firms interested in providing a sub-quote for this project must contact Kiewit and responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications are also available for review at Kiewit's office.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Kiewit is union contractor signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all CBEs regarding participation on this project. For further information regarding this project, licensing, insurance, bonding, related assistance with equipment, supplies, and materials, or the project schedule, please contact our Lead Estimator.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

Morris Dam Access Road and San Gabriel Dam Outlet Channel Rehabilitation Project **Azusa, CA**

Bid Date: 7-19-2022

Seeking proposals from Community Business Enterprises including but not limited to Minority/Women/Disadvantaged/Disabled/Veteran/Lesbian, Gay, Bisexual, Transgender, Queer, Questioning (M/W/D/DVBE/LGBTQQ) and Other Owned Business Enterprises.

Trades include for clearing/grubbing, excavation, grading, minor concrete, AC paving, reinforcing steel, carpentry, demolition, cast-in-place concrete, electrical, lead abatement, gate fabrication and installation, furnish and install windows, Preparation of SWPPP, supplies for BMP's, scheduling preparation of health and safety plan.

Materials/supplies include office, aggregate base, lean concrete base, miscellaneous metals, plastic lumber and, fiberglass grating

Larison Contracting Corp.
Contact info@larisoncorp.com
to obtain plans and specifications
or call (562) 427-1900



PROJECT NAME: CORRAL HOLLOW ELEMENTARY SCHOOL
7000 Coriander Street, Tracy CA 953
BID DATE: July 20, 2022 at 10:00 AM PST. Include completed Bid form

Project Description:

Conventional construction of (1) type v-rated and (7) type v-nonrated buildings totaling 93,634 sf with fire alarm and fire sprinkler systems for this new k8 school site. The facility includes administrative area, classroom spaces, multi-purpose room, media center, food services, gymnasium, and all necessary support areas, including an exterior covered walkway, electrical and (2) trash enclosures.

Construction of required on-site development, including parking areas, vehicle drop-off lanes, sidewalks, pavement, and all tie-ins to below grade utility lines

Project Duration: 547 Calendar days.

Contact: Salim Shahsamand
Tel: (916) 754-4137

EMAIL TO: sshahsamand@swinerton.com

- This is a Public Works project. Subcontractor must be registered with the CA Department of Industrial Relations before submitting a bid. Application and renewal are completed online with an annual, non-refundable fee.
- This is a Prevailing Wage project.
- MEPS trades must be prequalified with the District.

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand

<https://www.swinerton.com/subcontractors/subcontractor-sample-agreements>

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"

ANVIL BUILDERS INC.

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for LBE's Subcontractors and Suppliers for
Project: Oceanside Water Pollution Control Plant Building 011 Grit Classifier
and Primary Influent Slide Gate

Contract No: WW-669

Bid Date: July 28, 2022 • Bid Time: 2:00 PM

The objective of the project to repair and replace existing wastewater facility process equipment nearing its end of useful life. Work to be performed includes selective hazardous material and abatement work; selective demolition; replacement of the existing grit classifier/hydrogritter process equipment; furnish and install of pressure gauges, valves, piping, hose, fittings, flushing ports; replacement of eleven (11) existing electrically actuated slide gates; replacement of five (5) existing primary influent pneumatic operated butterfly flow control valves; and support for appurtenant mechanical, electrical, and instrumentation and controls components. The work is to be performed in San Francisco, California. The Engineer's estimate is \$9,000,000.

Seeking all trades (but not limited to): Abatement, Electrical, Painting and Decorating, Plumbing Contractor, Trucking and Hauling, Concrete, Reinforcing Steel, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://webapps.sfpuc.org/bids/DocList.aspx?bidid=4377>

Please let us know if you're interested in providing a quote and we can send the relevant specifications once we comply with the confidentiality agreement. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005.

Thank U.S. Military Veterans by Hiring Them for Construction Jobs

Continued from page 2

freedom and the American way of life."

As a result, these ethics alone have directly combated a longstanding problem suffered by nearly every business sector: a general lack of personal responsibility and preparedness. U.S. veterans are trained to show up on time, listen, learn and do a good job. In fact, the military has a saying: "If you're early, you're on time. If you're on time, you're late. And if you're late ..."

And these qualities extend from the teaching of combat and battle skills to the ability to cope logically, intelligently and honorably under intense life and death situations. From basic training throughout their term of service, whatever the length, recruits, cadets and soldiers are embedded with the

value of trust, hard work and perseverance. A soldier lives by his or her word. Failures are dreaded and the very notion of letting team members down is unacceptable.

Plus, leadership entails more than giving orders. Leaders know when to follow and lead by example. Each day a soldier is on the job is a day they are dedicated to doing their best. The desire to inspire others to work hard, be better and learn more should never be underestimated.

There's also a reason why the United States has the most feared and powerful military in the world. In addition to having the world's most advanced military technologies, the U.S. Armed Forces are "highly trained and ready to respond at a moment's notice to natural or human-made

disasters anywhere in the country or the world." This, in turn, has instilled U.S. military personnel with the ability to enter jobsites with the skillsets learned in real-world situations, a respect for procedures and the need to overcome adversity, while staying on task.

In addition, the United States military "is known around the world for the diversity of its population." As a result, the personnel of every branch are taught throughout their service to "work side by side with individuals regardless of diverse race, gender, geographic origin, ethnic background, religion and economic status as well as mental, physical and attitudinal capabilities."

Furthermore, every employer nationwide, including those representing the construction, contracting

and building industries, should take advantage of the many skills offered by these valiant individuals through the Department of Defense (DOD) Skill-Bridge program. The initiative provides service members with the opportunity "to gain valuable civilian work experience through specific industry training, apprenticeships or internships during the last 180 days of service." This includes the ability of employers "to access and leverage the world's most highly trained and motivated workforce at no cost," while also providing service members with the added training needed to succeed in the next phase of their lives.

SOURCE: <https://greenlining.org/blog-category/2022/state-cra-for-equitable-financial-system/>



CALIFORNIA SUB-BID REQUEST ADS

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
Phone: (925) 829-9220 / **Fax:** (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: VICTOR LE

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 680 – HIGHWAY IN ALAMEDA AND CONTRA COSTA COUNTIES AT SUNOL AND IN SAN RAMON BETWEEN 0.4 MILE SOUTH OF CALAVERAS ROAD UNDERCROSSING TO 0.9 MILE NORTH OF ALCOSTA BOULEVARD OVERCROSSING
Contract No. 04-0Q3004

Federal Aid Project No. ACIM-680-1(990)E Disadvantaged Business Enterprise (DBE) Goal Assigned is 26%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

REVISED BID DATE: July 28th, 2022 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Biologist, Consultant, Clearing and Grubbing/ Demolition, Cold Plane, Concrete Barrier, Construction Area Sign, Electrical, Emulsion supplier, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Fencing, Hazardous Material, K-Rail Supplier, Landscaping / Irrigation, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, PCC Paving, Roadside Signs, Rumble Strip, Sign Structure, Soil Nail, Structural Concrete (Retaining Wall), Striping, SWPPP Prep/ Water Pollution, Control Plan Prepare, Temporary Erosion Control, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Subbase Material, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Asphalt Treated Permeable Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasg19/AAABrd0ba51_kN3GtAEsfUoa?dl=0

or from the Owner's site at http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

GRANITE CONSTRUCTION COMPANY
Is requesting DBE quotes for the following Project:
Caltrans 08-1C7204 – I-15 Median Fill North of Barstow
Project Owner: State of California Department of Transportation
BID DATE: 07/20/2022 @ 2:00 PM

Point of Contact: John Nottberg
Phone: (760) 391-6243 **Email:** john.nottberg@gcinc.com

Email Quotes to: DCR.estimating@gcinc.com
Please Fax Quotes to: (760) 775-8229

General work description: Fill existing medians with imported borrow, extend drainage facilities, and place erosion control.

Plans and specifications can be accessed at no cost at: <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/plans.php?id=08-1C7204>

<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/specs-nb.php?c=08-1C7204>

Additionally, plans and specifications can be viewed at our office located at: 38000 Monroe Street, Indio, CA 92203. Please call to make an appointment.

Granite Construction Company (Granite) is requesting quotes from qualified Subcontractors and Suppliers including Certified DBE firms for the following items of work, including but not limited to: B1420 Crushed & Broken Stone, B1440 Sand & Gravel, C0600 Misc Suppliers, C0620 Landscaping & Nursery Supplier, C0621 Landscaping Material Supplier, C0625 Sand & Gravel Supplier, C0627 Rock, Cobles, Bolders Supplier, C0651 Concrete & Cement Supplier, C0652 Reinforcing Bar Section Supplier, C0680 Fencing Supplier, C0683 Guard Railings & Barriers Supplier, C0685 Pavement Markers Supplier, C0800 Traffic Striping, Marking And Traffic Control Materials Supplier, C1200 Construction Area Signs, C1201 Traffic Control System, C1211 Traffic Flaggers, C1522 Reset, Adjust Roadway Items, C1532 Remove Concrete, C1601 Clearing & Grubbing, C1701 Develop Water Supply, C1801 Dust Palliative, C1901 Roadway Excavation, C1910 Grading, C1920 Structure Excavation, C1930 Structure Backfill, C1970 Embankment Construction, C1980 Imported Borrow, C2000 Highway Planting, C2020 Soil Amendments, C2021 Hydroseeding, C2030 Erosion Control, C2066 Temporary Erosion Control, C2201 Finishing Roadway, C5100 Concrete Structure, C5105 Minor Concrete Structure, C5201 Reinforcing Steel, C5620 Roadside Sign, C6500 Reinforced Concrete Pipe, C6650 Corrugated Metal Pipe (Csp), C6819 Filter Fabric, C7200 Rock Slope Protection, C8000 Fencing, C8001 Temporary Fencing, C8201 Object Marker, C8320 Metal Beam Guard Railing, C8405 Thermoplastic Traffic Striping & Marking, C8406 Painted Traffic Striping & Marking, C8407 Remove Pavement Marking & Traffic Stripes, C8501 Pavement Marker, C8852 Swppp Planning, C8853 Biological Resources Studies, C9601 Super Dump Truck 4-Axle, C9602 Bottom Dump Trucking, C9603 Transfer Dump Truck, C9604 Super 10 Dump Truck, C9605 Flat Bed Trucking, C9606 Water Truck, C9607 End Dump Truck, C9609 Street Sweeping Truck, C9670 Truck Rental, C9771 Truck Broker, C9774 Trucker, C9810 Small Structures, C9811 Small Structures

Granite is an Equal Opportunity Employer and will work with any interested subcontractor to identify opportunities to break items into any economically feasible packages. We welcome quotes from qualified Minority Business Enterprise (MBE), Women Business Enterprises (WBE), Small Business Enterprises (SBE), Disadvantaged Business Enterprises (DBE) and other entities defined as socially and/or economically disadvantaged.

Assistance in obtaining bonding, insurance, equipment, materials and/or supplies is available upon request. Additionally, please contact us if you require any technical assistance. Quotations must be valid for same duration as specified by Owner for contract award. Granite intends to work cooperatively with all qualified firms seeking work on this project.

This project has a 23% DBE goal. In addition to request for participation from Certified DBE subcontractors and suppliers, Granite requests Non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are encouraged to indicate lower-tier DBE participation, as it will be evaluated as part of their quote.

Please include your Contractor License Number and DIR Registration Number on your quote

Granite Construction Company is signatory to Operating Engineers, Laborers, Cement Masons Teamsters and Carpenters unions. Granite may require 100% performance and payment bonds for the full amount of subcontract price. Granite Construction will assist with bonding costs for subcontractors. Additionally, The US Small Business Administration may also assist you in obtaining bonding, for more information please visit them at <http://www.sba.gov/content/contractors#>. Subcontractors must possess a current contractor's license, DIR number, insurance, and worker's compensation coverage meeting Granite's requirements. All quotes are subject to the terms of Granite Construction Company's applicable standard form agreement which is available through the following link: <https://www.dropbox.com/sh/93iswduu5iw13t6/AAcAZv5-8j7xy7Ja0H-dL0j-a?dl=0>



REQUEST FOR QUOTATION

American Bridge Company is preparing a bid for the following project:

GUADALUPE RIVER BRIDGE REPLACEMENT
SAN JOSE, CA, SANTA CLARA COUNTY
CONTRACT # 22-J-C-032

LETTING DATE AUGUST 3, 2022 @ 2:00 PM

The bid submittal is scheduled for August 3, 2022 @ 2:00 PM. We hereby request that you submit your quotation to us **no later than July 27, 2022 @ 12:00 PM**, on the items of work or materials that your company is certified to supply or perform. We encourage the participation of all DBE (14%) & SBE firms certified on the Office of Civil Rights. All firms are encouraged to include their percentage of participation with their quotation for inclusion into our overall project goals as listed above. **Please email your quotation to estimating@americanbridge.net or fax to (412) 631-2003.**

Peninsula Corridor Joint Powers Board & CalTrain – Guadalupe River Bridge Replacement

Plans and specifications for this project may be obtained through our SmartBid software.

Email inquiries to estimating@americanbridge.net and an email with a link will be supplied.

Scopes to be solicited include (but are not limited to) Earthwork/Excavation, E&S Controls, Storm Sewer Piping, Steel Erection, Steel Supply, Rebar Supply, Rebar Placement, Concrete Supply, Concrete Placement, Electrical, Electrical Supply, Drainage Supply, M&P of Traffic Signage, Signage Supply, Signage Installation, Pavement Markings, Landscaping, Seeding, Clearing & Grubbing, Fence Installation & Supply, Guided Installation & Supply, Drilled Caissons, Precast Girder Supply, Bearing Pads, Steel Grating, Steel Handrail, Asphalt Paving, Asphalt Supply, Railroad Track Work, Aggregate Supply, Miscellaneous Metal Supply.

Your quote must conform to all requirements of the bid documents, including but not limited to the plans, general provisions, special provisions, specifications, and contract for construction of the owner/agency (including addenda thereto) and follow all federal, state, and local laws.

If your firm is awarded the project by American Bridge Company, you will be required to execute our standard subcontract or material supply agreement and adhere to AB's standard Safety and Quality Programs, all of which is available for your review in the AB Standard Programs & Contracts folder within the project Plan Room. Subcontractors, dependent on scale of scope, may be required to furnish a conforming certificate of insurance along with payment and performance bonds before entering a subcontract, the cost of which should be included in your quotation. Suppliers, dependent on scale of scope, may be required to furnish a supply bond before entering into an agreement. If requested, assistance and/or accommodations can be made in obtaining bonding, credit, insurance, etc.

Please note that American Bridge is a safety-conscious company, and the establishment of a safe workplace will receive the utmost attention. All site personnel will be required to adhere to the safety requirements of American Bridge Company and governing agencies.

Should you require assistance, or additional information concerning the above project, please contact Jene Van Zant, 510-808-4564, jvanzant@americanbridge.net or Brad Hontz, 412-631-1023, bhontz@americanbridge.net

American Bridge Company
1000 American Bridge Way
Coraopolis, PA 15108
(412) 631-1000

American Bridge Company is an Equal Opportunity Employer

Mentorship Helps Pave the Way for Women in Construction

[Article originally appeared in www.calmatters.org]

By Kerri Good,

If you were making a list of industries that have historically been dominated by men, construction would likely be at the top, as it is for many people. According to the U.S. Bureau of Labor Statistics, women made up just 11% of total employees in the construction industry in 2021. And while that number is slowly growing, the disproportionate gender split makes it especially critical for women in the industry to support each other.

Mentoring is one way to do that. Female mentors with experience in construction can help make the path smoother for future women coming into the field.

Challenges for women in construction

Less representation in the field and potential struggles for acceptance can be some of the challenges women in construction face. Other challenges can include seemingly smaller issues, such as a lack of safety gear or personal protective equipment (PPE) that fits properly. PPE designed for a man may be too big or loose-fitting on female employees, potentially posing a safety hazard if it gets caught on equipment or doesn't adequately protect the wearer.

All these challenges can add up to roadblocks that prevent women from advancing in the construction industry—or keep them from even entering the field.

Visit the link below for the full article:
<https://www.constructionexec.com/article/mentorship-helps-pave-the-way-for-women-in-construction>

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 - Fictitious Business Name Statement (also known as a DBA Statement)
 - Job Listings (Classified ad)
 - Upcoming events or seminars

Hispanic Americans' Trust in and Engagement with Science

[Article originally appeared in www.pewresearch.org]

By Cary Funk and Mark Hugo Lopez

Hispanic Americans are one of the fastest growing groups in the nation, a trend that now extends far beyond historic Hispanic population centers to every region and state across the nation. Hispanic Americans are a diverse population, tracing their roots to the island of Puerto Rico, Mexico and more than 20 other nations across Central and South America, with experiences and views about American society often differing widely depending on whether they were born in the United States or immigrated to the country.



A new Pew Research Center survey, accompanied by a series of focus groups, takes an in-depth look at Hispanic Americans' views and experiences with science spanning interactions with health care providers and STEM schooling, their levels of trust in scientists and medical scientists, and engagement with science-related news and information in daily life.

Hispanic adults hold largely trusting views of both medical scientists and scientists to act in the public's interests. Hispanic adults' encounters with the health and medical care system are varied, reflecting the diverse nature of the U.S.



Hispanic population across characteristics such as nativity, language proficiency, gender, age and education.

Representation is a theme seen across issue areas in the new survey and the data underscores some of the challenges Hispanic adults view – and report experiencing – when it comes to increasing Hispanic representation and engagement with science and allied fields.

Hispanic Americans are glaringly underrepresented among the ranks of scientists and those in allied professions. Hispanic adults make up 17% of the U.S. workforce but just 8% of those working in a science, technology, engineering or math (STEM) job. Since 2010, there has been an increasing share of Hispanic students attending and graduating from college as well as a rise in the share earning a bachelor's degree in a STEM field. Even so, Hispanic students remain underrepresented among college graduates and among master's and doctoral degree-earners in STEM.

The survey findings suggest that most Latinos see scientific professions as potentially “unwelcoming” to Latino people. For example, just 26% of Latinos feel that scientists as a professional group are very welcoming of Latinos in these jobs; another 42% say they are somewhat welcoming. About three-in-ten (29%) view scientists as not too or not at all welcoming of Latinos

in their ranks.

Perceptions of medical doctors' openness toward Latino colleagues are slightly better: roughly a third describe medical doctors as very welcoming of Latinos in these jobs (34%). While scientists are not the only professional group that Latinos view as less than very welcoming, perceptions of scientists are among the lowest measured across the nine groups included in the survey.

Hispanic adults also express a sense that Hispanic people are not visible at the highest levels of success in science careers. About six-in-ten say that Hispanic people have not reached the high-



est levels of success as scientists; fewer (35%) believe that they have.

Perceptions of Hispanic achievement as engineers and medical doctors are relatively more positive: 53% and 59%, respectively, think Hispanic people have reached the highest levels of success in these professions.

One focus group participant put the connection between representation and trust this way:

“I think we need to know more Latino scientists. I think ... well, actually, I don't know any Latino scientists that I would say, “Oh yes. That's that scientist ... So maybe if we knew some scientists that made a discovery that was Latino we would trust science more.” – Latina, age 25-39

The survey highlights greater visible achievement among Hispanic Americans as a potential driver of STEM engagement among Hispanic Americans, including the pursuit of college degrees in these fields.

A large majority of Hispanic adults say that seeing more examples of high achievers in STEM



who are Hispanic would help a lot (50%) or a little (31%) to encourage more young Hispanic people to pursue college degrees in STEM fields.

Majorities also say young Hispanic people would be at least a little more likely to pursue college degrees in STEM if the typical university had at least several Hispanic students in STEM degree programs and if Hispanic students had a high school STEM teacher who was Hispanic.

A sizable share of Hispanic college students are the first in their immediate family to attend college. The survey finds first-generation Hispanic college students are especially likely to view representation in the form of more examples of high-achieving Hispanic people in STEM as a catalyst for greater engagement.

Visit the link below for the full article:

www.pewresearch.org/science/2022/06/14/hispanic-americans-trust-in-and-engagement-with-science/

What Women and Minorities in Construction Want From Their Employers

[Article originally appeared in <https://constructible.trimble.com>]

By Rachel Jones

Mortenson's Alejandra (Ale) Spray has a message for the construction industry: Women and minorities are ready. Ready for their hard work and experience to be noticed and speak louder than their race or gender. Ready for a seat at the table. “My dad was the first one to say, ‘No, construction is not for women,’” Spray laughs, “And I said — well I don't like to cook, I'm pretty bad at sewing, so I guess I'm just going to be an engineer.” Here, Spray offers her take on what women and minorities want out of their employers and outlines five ways construction companies can support and retain diverse talent.

As evidenced by that first conversation with her father when she told him she wanted to attend

ITESO Universidad Jesuita de Guadalajara to pursue a degree in Civil Engineering, Spray, Business Development Manager — Community Engagement at Mortenson, has a habit of challenging expectations.

After ignoring her father's advice and getting her degree as planned, Spray dove headfirst into the construction industry — first as a project engineer, then as a translator, marketing director, and now in her current business development role at Mortenson. “I've always been interested in how we change the landscape around us, and seeing a paper drawing transform into a building,” explains Spray.

Despite her drive, she quickly realized her father's fears weren't totally unfounded. “In Mexico, being a woman in construction is really challenging because they automatically make

you the admin on the jobsite — you're there just to keep track of paperwork. And harassment is pretty hard over there. There were no policies to address the issue or consequences for harassers. You just have to shake it off and move on.”

Spray describes her experience with Mortenson as far different and her role there as a natural fit, combining her construction background and marketing chops with a bubbly personality and love of connecting with others. She calls herself a liaison between subcontractors and her clients. “In business development you have three clients, and they are all important: Your clients that give you the work, your clients that help you do the work and your clients that actually do the work in the field.”

Well-honed relationship-building skills ended up landing Spray more than her dream job. She's become one of Colorado's strongest advocates

for diversity, equity, and inclusion in the construction sector — becoming a go-to mentor, advisor, and member of organizations including the State of Colorado's Minority Business Advisory Council, Hispanic Contractors-Colorado, Mile High Youth Corps, and more. “Little by little, people started inviting me to be part of panels in construction and women in construction outreach. My name started getting around, you know — ‘Call Ale’ for any referrals or career fairs or just advice,” Spray says.

Spray acknowledges there are no silver bullets when it comes to making long-term change to the construction industry, but she has a few suggestions for companies who want to start.

Visit the link below for the full article:

<https://constructible.trimble.com/construction-industry/what-women-and-minorities-in-construction-want-from-their-employers>



BUSINESS TOOLKIT

6 Ways to Improve Your Construction Company's Safety Culture

[Article originally appeared in www.constructconnect.com]

By: Kendall Jones,

Building a top-notch safety culture doesn't happen overnight. Getting buy-in from employees requires a top-down approach starting with the executive officers. "Safety First" can't just be lip service delivered to workers from upper management, it must be put into practice by building a strong safety culture within your organization. Your commitment to safety should be one of the core principles of your company's culture.

Here are six ways you can improve and build upon your construction company's safety culture:

Make Safety Your Top Priority

Jobsite safety should be placed above everything else: costs, productivity, timelines, etc. Your employees are your number one asset, proving to them that their safety is your top concern on every project instills confidence and builds trust.

Putting safety first can help reduce costs and improve productivity on the jobsite. Accidents lead to cost overruns and project delays. Improving safety means fewer days lost due to accidents and injuries. A strong safety record can also help reduce insurance costs.

Training, Training, and More Training

Properly training your workers is the easiest way to help improve your company's safety culture. It shows your workers that you are committed to keeping them safe and healthy.

Training shouldn't be a one-off event. Safety training should be a continuous and ongoing effort to help reinforce best practices. Ongoing training will help your workers better retain what they've been taught and it keeps safety top of mind.

Get Workers Involved and Invested

Put together a safety committee that includes employees from all levels of your business. They should be involved in reviewing and updating your company's safety program, crafting jobsite-specific safety plans during the pre-construction phase of each project and helping identify potential hazards and safety concerns.

Create a corrective action plan with input from employees. Make sure all workers are aware of the plan to ensure it is properly executed and enforced.

Assemble an accident response team for each jobsite made up of a few employees who have some basic first aid training. They should know what steps to take in the event an injury occurs to mitigate any existing hazards and administer first aid to injured workers.

Workers who are involved in the process of building and improving your safety culture will feel invested and are more likely to take safety seriously. They are also more likely to communicate their concerns if they feel their input is valued.

Hold Everyone Accountable

Everyone who steps foot on the jobsite is responsible for safety, not just your safety managers and those in charge. Workers should know that unsafe practices put not only themselves in danger, but those around them. Make sure safety rules are clearly defined and explained to everyone on the site and that the consequences for failing to follow the rules will be strictly enforced.

You should also empower employees to speak up and report unsafe conditions, near misses or coworkers failing to follow safety protocols. Everyone on the site should have the power to order a work stoppage to address and correct any safety issues.

Reward the Good, Correct the Bad

Use incentives to reward workers for adhering to safe working practices, attending safety meetings, wearing personal protective equipment (PPE), reporting near misses, making suggestions to improve safety, and reporting unsafe conditions or hazards.

Be careful about relying on an incentive program that rewards workers for going so many days without an accident or injury, as it could lead to underreporting. Encouraging and rewarding workers for their proactive approach to safety will result in fewer accidents and injuries.

Conduct Daily Site Inspections and Safety Meetings

Jobsites should be inspected before and after each workday to address any safety concerns such as tools left lying around or damaged equipment. Jobsites should also be inspected throughout the day to identify any potential hazards and monitor workers to make sure they are working safely.

Hold a brief safety meeting before work begins each day to go over what tasks are scheduled to be performed along with the safety procedures to be followed. Be sure to address any concerns or issues and acknowledge the good practices observed from the prior day.

Good or bad, your company already has a safety culture, but there's always room for improvement. Having a rock-solid safety culture means making the commitment to put safety first. Instituting programs and procedures that reinforces that commitment takes time, employee engagement, and making adjustments to improve.

SOURCE: <https://www.constructconnect.com/blog/6-ways-improve-construction-companys-safety-culture>

5 Ways to Make Sure Your Data Workflows Meet Business Needs

[Article originally appeared in [Autodesk Construction Cloud Blog](https://construction.autodesk.com), <https://construction.autodesk.com>]

By: Jadie Fanganello,

Data management, and the standardization of your data, are fundamental needs in modern construction. How you capture, share, manage, and analyze data can play a significant role in a project's profitability. With higher-quality data and workflows to support that, your team can operate more efficiently, finish on budget, and within schedule.

But does quality data really matter? In short, yes.

According to a report from Autodesk and FMI, Harnessing the Data Advantage in Construction project data has grown exponentially — doubling in the last three years. But roughly half of the survey's respondents shared that "bad" project data (e.g., inaccurate, incomplete, or inconsistent data) contributed to a poor outcome for one in three project decisions. What's more, bad project data is costly. Avoiding rework triggered by bad project data could save the global construction industry over \$88 billion annually.

By making data management easier on your team, your entire business stands to benefit. Getting standardized data is a challenge but using

standardized inputs on your projects helps improve data quality, the completeness of data that is captured, and the ability to perform analysis on the data you collect.

Autodesk Build makes data management and standardization easier with every new feature released. Here are six key ways to improve your data workflows for higher quality data, more profits, and better project outcomes.

1. Control how you share your data

In the past, having to share relevant information with stakeholders in a timely manner would have required manual documentation and a more time-consuming process. Even with the evolution of construction technology, data ownership now requires dedicated workflows to manage and share data. Add to that, everyone seems to have data that other stakeholders need. So, how do you share the right data with the right teams, without handing over the keys to your entire database?

This is precisely why we created Bridge. It's a new collaboration capability that lets construction teams share their data across projects or teams, like a general contractor to a subcontractor, and based on roles, rules, and permissions. Essentially, Bridge works by letting teams choose what data sets they

share, including sharing folders, files, and sheets, without needing to share all the internal project information. That gives the receiving teams the autonomy to manage and standardize the shared information from their end.

2. Export project level data

Let's say you need to understand why one of your projects exceeded expectations and another came up shy on profit projections. Or maybe one regional team needs to better understand why their project performance varies from other regional teams. Without the means to evaluate project performance uniformly, you're left with the arduous task of gathering data from countless disparate sources. That can take a lot of time and sifting through dated spreadsheets.

Autodesk Build provides helpful functionality allowing data to be extracted and shared at the project level using Data Connector. If you want, cross-project data can be exported with a single click, making it easier to analyze larger sets of data. Project leaders can now look at specific analytics for a single project, set up relevant dashboard views, and more.

3. Share better data visualizations

Getting buy-in on any data-influenced decision usually requires some level of data literacy

among the decision-makers. Spreadsheets aren't exactly a shining example of "selling an idea." So, we've made access to data visualizations even easier.

Autodesk Construction Cloud, Autodesk Build, and BIM 360 users have access to a Gallery View of all Power BI templates for various tools or workflows including cost management, document management, assets, and more. This makes it much easier to discover new templates or access updated versions of templates. Teams can then ensure better connectivity to data extracted with Data Connector and visualized with Power BI.

4. Standardize your cost documentation

Your project teams rely on you to provide reasonably fast responses to anything that might hold up a project. From contract generation to generating documents for change orders and monthly payment applications, a lack of standardized cost documentation can be extremely disruptive to project progress. You end up spending more time duplicating data entry because you realize you've just populated an old template.

Visit the link below for the full article:

<https://constructionblog.autodesk.com/data-workflows/>



PUBLIC LEGAL NOTICE ADVERTISEMENTS



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No.: 000006869

LAGUNA HONDA HOSPITAL AND REHABILITATION CENTER MAIN SEWER REPLACEMENT (PW LHH & Rhb Cntr Main Swr Rpl)

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on August 10, 2022**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Scope of Work: Laguna Honda Hospital and Rehabilitation Center is located at 375 Laguna Honda Boulevard in the Forest Hills Extension neighborhood of San Francisco. The Laguna Honda Hospital and Rehabilitation Center Main Sewer Replacement Project proposes to construct new sewer mains to replace an aging and dilapidated sewer system on the campus. The project scope includes construction of 1,348 LF of 12-inch diameter VCP main sewer, new manholes, new storm drain laterals, and new sewer laterals. The project is largely limited to the roadway area on the Southside of the property; however a new sewer connection and manhole is proposed within the public right-of-way on Laguna Honda Boulevard, North of the Woodside Avenue intersection. The work also includes reconstruction of asphalt and concrete pavement, curb and gutter, concrete sidewalk, and landscape restoration.

The time allowed for completion is 116 consecutive calendar days. The estimated construction cost is approximately \$1,206,373. For more information, contact the Project Manager Frederic Simmons by phone: (628) 271-2963 or email: Frederic.Simmons@sfdpw.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. For details, contact Dalmar Ismail by phone at (415) 581-2322 or by email at [email address]. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

For information on the City's Contractor Development Program, call (415) 986-3999 or email cdp@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license is required to bid.

In accordance with Administrative Code Chapter 6, no Bid is accepted and no contract in excess of the Threshold Amount is awarded by the City and County of San Francisco until such time as the Mayor approves the contract for award and the Director of Public Works then issues an order of award.

Beginning on September 1, 2022, no Bid is accepted and no contract in excess of the Threshold Amount is awarded by the City and County of San Francisco until such time the Director of Public Works recommends the contract for award and the Public Works Commission then adopts a resolution awarding the Contract.

Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities

7/14/22

CNS-3603418#

SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No.: 000006870

GOLDEN GATE PARK MIDDLE LAKE REHABILITATION (PW GGP MDDL LAKE RHB)

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on August 3, 2022**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Scope of Work: The Middle Lake Rehabilitation involves the renovation of a lake and its surrounding area in Golden Gate Park. The project includes earthwork, landscape and irrigation, pathways and some minor structural work in relation to a wet well and small bridge. Middle Lake will be deepened, re-graded and re he perimeter trail re-built with a new surface and furnishings including signage and benches. An add alternate includes the creation of a rock cascade which winds eastward from the lake.

The time allowed for completion is 365 consecutive calendar days. The estimated construction cost is approximately \$6,600,000. For more information, contact the Project Manager Alex Schuknecht by phone: (415) 215 9302 or email: Alex.Schuknecht@sfgov.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. For details, contact Ivan Oldenkamp by phone at (415) 515-6793 or by email at Ivan.Oldenkamp@sfgov.org. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

An onsite pre-bid meeting will be held on Tuesday, July 19 2022 at 2:00 PM. The meeting will be located in the parking lot just south of the project site, east off of Chain of Lakes Drive between John F Kennedy Drive and MLK Drive in Golden Gate Park. URL for the meeting location in Google Maps: <https://www.google.com/maps/place/Parking+lot,+San+Francisco,+CA+94122/@37.766182,-122.4999671,19.17z/data=!4m5!3m4!1s0x8085879884e857d7:0x474ef265fd9c852e!8m2!3d37.7659506!4d-122.5000554>

For information on the City's Contractor Development Program, call (415) 986-3999 or email cdp@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license is required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance. In addition, the San Francisco Citywide Project Labor Agreement (PLA) became effective on July 14, 2020. This Contract is a Covered Project and Bidders are advised that the PLA is incorporated into the contract documents. More information about the PLA can be found at: <https://sfgov.org/olse/citywide-project-labor-agreement>.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

7/14/22

CNS-3603365#

SMALL BUSINESS EXCHANGE



PUBLIC LEGAL NOTICE ADVERTISEMENTS

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS DOCUMENT 00 11 11- CUPCAA

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the ("Contract"), **Project No. 22103**

**Re-Bid-Edna Brewer Middle School –
Video Surveillance Camera Installation
3748 13th Avenue, Oakland, CA 94601**

Project consists of:

Installation for a total of approximately (41) cameras at Edna Brewer Middle School Interior and Exterior Installs. We ask that all vendors be Milestone certified prior to bid time and not the use of sub-contractor certification. The selected vendor will responsible for installation of all camera's and Milestone programing up on completion. This is a design build project upon completion please provide as-built drawing.

Engineer's Estimate: \$60,000

Project Manager is Richard Rogers, who can be reached at: richard.rogers@ousd.org and/or 510-535-7048.

"The most qualified responsible responsive lowest bid shall be determined on the amount of the base bid." The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined by the amount of the base bid.

This Contract *is* not subject to prequalification pursuant to Public Contract Code section 20111.6.

This Contract is subject to the District's Project Labor Agreement.

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Depts > Facilities Planning & Management Department > Opportunities > Project Labor Agreement > 2021 PLA

Re-Bid Documents are available for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: ebbp@eastbayblueprint.com.

Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined

by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be **60** calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is TBD. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **July 28, 2022, before 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

A mandatory pre-bid site visit will be held on July 21, 2022, at 10:00 a.m., at Front entrance of the Edna Brewer site. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular Owner public improvement either completed or in the course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency declared by Owner.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **C-7- Low Voltage Systems and/or C-10 Electrical Contractor** license and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the ("Contract"), **Project No. 21102**

**Re-Bid-Westlake Middle School
Intrusion Alarm**

2629 Harrison Street, Oakland, CA 94612

Project consists of:

To provide all required equipment, raceways, conduits, wire, junction boxes, connections, programming, and testing for a complete intrusion alarm system. This system shall comply with the project inspections, design drawings, and OUSD intrusion alarm standards. Contractors are required to provide rates for 1st shift (day shift) and also the second shift (swing shift).

Engineer's Estimate: \$1,600,000

Project Manager is John Esposito, who can be reached at: john.esposito@ousd.org and/or 510-277-6530.

"The most qualified responsible responsive lowest bid shall be determined on the amount of the base bid." The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined by the amount of the base bid.

This Contract is subject to prequalification pursuant to Public Contract Code section 20111.6. Deadline to prequalify for this project is **July 29, 2022**. Please email Juanita Hunter at: Juanita.hunter@ousd.org or La Juana Lewis at: LaJuana.Lewis@ousd.org for more prequalification requirements.

This Contract is subject to the District's Project Labor Agreement.

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Depts > Facilities Planning & Management Department > Opportunities > Project Labor Agreement > 2021 PLA

Contract Documents will be available on or after **July 13, 2022**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**.

All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: ebbp@eastbayblueprint.com.

Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall

not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be **180** calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is TBD. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **August 4, 2022, before 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

A mandatory pre-bid site visit will be held on **July 21, 2022, at 1:30 p.m.**, at Front entrance of the Westlake Middle School site. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular Owner public improvement either completed or in the course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency decl

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class "C-10 Electrical Contractor and B- General Building Contractor"** license and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.



FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397396

Fictitious Business Name(s):
Americana Eatery
Address
532 Green Street, San Francisco, CA 94133
Full Name of Registrant #1
LSKM Hospitality LLC (CA)
Address of Registrant #1
83 Tucker Avenue, San Francisco, CA 94134

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Hicham Farhi**

This statement was filed with the County Clerk of
San Francisco County on **06-16-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
06-16-2022

06/23/22 + 06/30/22 + 07/07/22 + 07/14/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397557

Fictitious Business Name(s):
Business Communications
Address
152 Jules Avenue, San Francisco, CA 94112
Full Name of Registrant #1
John Sommerfield
Address of Registrant #1
152 Jules Avenue, San Francisco, CA 94112
Full Name of Registrant #2
Diane Shapiro
Address of Registrant #2
152 Jules Avenue, San Francisco, CA 94112

This business is conducted by **A Married Couple**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06-01-2001**

Signed: **John Sommerfield**

This statement was filed with the County Clerk of
San Francisco County on **06-23-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06-28-2022

06/30/22 + 07/07/22 + 07/14/22 + 07/21/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397363

Fictitious Business Name(s):
Concierge Extraordinaire
Address
647 Head Street, San Francisco, CA 94132
Full Name of Registrant #1
Thomas Busby
Address of Registrant #1
647 Head Street, San Francisco, CA 94132

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06-09-2022**

Signed: **Thomas Busby**

This statement was filed with the County Clerk of
San Francisco County on **06-13-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
06-13-2022

06/23/22 + 06/30/22 + 07/07/22 + 07/14/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397406

Fictitious Business Name(s):
DLXSF Retail
Address
1831 Market Street, San Francisco, CA 94103
Full Name of Registrant #1
Tenure Skateboard Store LLC (CA)
Address of Registrant #1
209 2nd Avenue, San Mateo, CA 94401

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Mike Manidis**

This statement was filed with the County Clerk of
San Francisco County on **06-17-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
06-17-2022

06/30/22 + 07/07/22 + 07/14/22 + 07/21/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397567

Fictitious Business Name(s):
Engage by Cell
Address
405 Sansome Floor #4, San Francisco, CA 94111
Full Name of Registrant #1
Guide by Cell, Inc. (CA)
Address of Registrant #1
405 Sansome Floor #4, San Francisco, CA 94111

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06-01-2022**

Signed: **David Asheim**

This statement was filed with the County Clerk of
San Francisco County on **06-29-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06-29-2022

07/07/22 + 07/14/22 + 07/21/22 + 07/28/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397538

Fictitious Business Name(s):
Interpreter Intelligence
Address
1111 Kearny Street
San Francisco, CA 94133
Full Name of Registrant #1
Boostingo, LLC (DE)
Address of Registrant #1
98 San Jacinto Blvd, 4th Floor
Austin, TX 78701

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **03-10-2022**

Signed: **Noelle R. Lattimore**

This statement was filed with the County Clerk of
San Francisco County on **06-27-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06-27-2022

07/14/22 + 07/21/22 + 07/28/22 + 08/04/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397500

Fictitious Business Name(s):
Landestiny
Address
32 Heather Avenue
San Francisco, CA 94118
Full Name of Registrant #1
TSI Enterprises LLC (CA)
Address of Registrant #1
32 Heather Avenue
San Francisco, CA 94118

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **01-01-2022**

Signed: **Tomomi Itakura**

This statement was filed with the County Clerk of
San Francisco County on **06-28-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06-28-2022

07/07/22 + 07/14/22 + 07/21/22 + 07/28/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397459

Fictitious Business Name(s):
Little Jane on California
Address
3585 California Street, San Francisco, CA 94118
Full Name of Registrant #1
Sweet Janis LLC (CA)
Address of Registrant #1
2123 Fillmore Street, San Francisco, CA 94115

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06-22-2022**

Signed: **Amanda Michael**

This statement was filed with the County Clerk of
San Francisco County on **06-22-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
06-22-2022

06/30/22 + 07/07/22 + 07/14/22 + 07/21/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397521

Fictitious Business Name(s):
NAVAJEWELRY
Address
709 Buchanan Street, San Francisco, CA 94102
Full Name of Registrant #1
Suzanne Hendler
Address of Registrant #1
709 Buchanan Street, San Francisco, CA 94102

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06-13-2022**

Signed: **Suzanne Hendler**

This statement was filed with the County Clerk of
San Francisco County on **06-27-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06-27-2022

06/30/22 + 07/07/22 + 07/14/22 + 07/21/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397570

Fictitious Business Name(s):
1.) Offshore Wines
2.) Chateau Fiasco
Address
419 9th Avenue, San Francisco, CA 94118
Full Name of Registrant #1
Devon Magee
Address of Registrant #1
419 9th Avenue, San Francisco, CA 94118

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06-27-2022**

Signed: **Devon Magee**

This statement was filed with the County Clerk of
San Francisco County on **06-29-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
06-29-2022

07/07/22 + 07/14/22 + 07/21/22 + 07/28/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397595

Fictitious Business Name(s):
Seashells Realty Group
Address
1160 Battery Street East, Suite #100
San Francisco, CA 94111
Full Name of Registrant #1
Shelley Floyd Jr.
Address of Registrant #1
418 Pinefield Rd, San Jose, CA 95134

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **06-01-2022**

Signed: **Shelley Floyd Jr.**

This statement was filed with the County Clerk of
San Francisco County on **06-29-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
06-29-2022

07/07/22 + 07/14/22 + 07/21/22 + 07/28/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397471

Fictitious Business Name(s):
1.) Stay Playful
2.) Product Leadership
Address
5214F Diamond Heights Blvd #558
San Francisco, CA 94131
Full Name of Registrant #1
Jay Badenhope
Address of Registrant #1
231 Duncan Street, San Francisco, CA 94131

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **11-05-2021**

Signed: **Jay Badenhope**

This statement was filed with the County Clerk of
San Francisco County on **06-23-2022**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under
Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
06-23-2022

06/30/22 + 07/07/22 + 07/14/22 + 07/21/22

FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397623

Fictitious Business Name(s):
Stoller Distribution
Address
**2395 Jennings
San Francisco, CA 94124**
Full Name of Registrant #1
Amer Abunie
Address of Registrant #1
**1215 Church Street
San Francisco, CA 94114**

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2022**

Signed: **Amer Abunie**

This statement was filed with the County Clerk of San Francisco County on **07-01-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon
Deputy County Clerk
07-01-2022**

07/07/22 + 07/14/22 + 07/21/22 + 07/28/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397628

Fictitious Business Name(s):
**1.) Sustainable Civil Engineering
2.) Understanding eCommerce**
Address
651 Ellsworth Street, San Francisco, CA 94110
Full Name of Registrant #1
ERD, LLC (CA)
Address of Registrant #1
651 Ellsworth Street, San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2022**

Signed: **Jorge Romero-Lozano**

This statement was filed with the County Clerk of San Francisco County on **07-01-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez
Deputy County Clerk
07-01-2022**

07/07/22 + 07/14/22 + 07/21/22 + 07/28/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397436

Fictitious Business Name(s):
The Open Workshop
Address
**2830 20th Street, Suite 208
San Francisco, CA 94110**
Full Name of Registrant #1
Neeraj Bhatia
Address of Registrant #1
2140 Encinal Avenue, Alameda, CA 94501

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Neeraj Bhatia**

This statement was filed with the County Clerk of San Francisco County on **06-21-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez
Deputy County Clerk
06-21-2022**

06/30/22 + 07/07/22 + 07/14/22 + 07/21/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397696

Fictitious Business Name(s):
Wendy House Cleaning
Address
**18 Ceres Street
San Francisco, CA 94124**
Full Name of Registrant #1
Wendy Nolasco
Address of Registrant #1
**18 Ceres Street
San Francisco, CA 94124**

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-12-2022**

Signed: **Wendy Nolasco**

This statement was filed with the County Clerk of San Francisco County on **07-12-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon
Deputy County Clerk
07-12-2022**

07/14/22 + 07/21/22 + 07/28/22 + 08/04/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397385

Fictitious Business Name(s):
KODERY
Address
766 Madrid Street, San Francisco, CA 94112
Full Name of Registrant #1
Rishav Dixit
Address of Registrant #1
766 Madrid Street, San Francisco, CA 94112

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-16-2022**

Signed: **Rishav Dixit**

This statement was filed with the County Clerk of San Francisco County on **05-16-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon
Deputy County Clerk
06-15-2022**

06/16/22 + 06/23/22 + 06/30/22 + 07/07/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397367

Fictitious Business Name(s):
Komeya No Bento
Address
3137 Laguna Street, San Francisco, CA 94123
Full Name of Registrant #1
Miku Food Moment LLC (CA)
Address of Registrant #1
3137 Laguna Street, San Francisco, CA 94123

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Kunkun Li**

This statement was filed with the County Clerk of San Francisco County on **06-13-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza
Deputy County Clerk
06-13-2022**

06/16/22 + 06/23/22 + 06/30/22 + 07/07/22

CHANGE OF NAME ADVERTISEMENT

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 21-557268

PETITIONER OR ATTORNEY
Rouzbah Shamsavari
PO Box 475383
San Francisco, CA 94147

TO ALL INTERESTED PERSONS:
Rouzbah Shamsavari
for a decree changing names as follows:

Rouzbah Shamsavari
to
Rouzbah Savary

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **August 23, 2022** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
**400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

JEFFREY FLORES, Deputy Clerk
DATED - July 11, 2022

07/14/22 + 07/21/22 + 07/28/22 + 08/04/22



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the
OUTREACH ORDER FORM:
www.sbeinc.com/services/diversity_outreach.cfm

San Francisco Announces \$4 Million Investment in College and Career Readiness Programs

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Students also have the opportunity to build career skillsets in their chosen field of interest with a paid summer internship. This summer, 668 students have been placed in paid summer internships, ranging from working at district-run summer schools to working at the University of California San Francisco (UCSF). Some students receive a stipend for their summer work, while most earn \$17.34 per hour.

After completing their summer internships, students receive support in transitioning to their next step post-graduation. For many students, that means enrolling at a college or university. Last year, out of 413 12th graders who participated in an internship through College and Career Readiness programming, 70% enrolled at a college or university within a year after high school, a number 3.5% higher than the district average. Of those 413 students, 113 enrolled in City College of San Francisco.

Demand for paid internships and dual enrollment through SFUSD's Office of College and Career Readiness outpaces available slots. In 2022, SFUSD received 1,900 applications for only 668 internship openings. High demand and strong results demonstrate the need for continued resources and funding.

"We are excited to increase the impact of these programs' curriculum and internship placements. During the summer, our high school youth will deepen their learning, gain professional skills, and earn a wage in a post-secondary educational setting," said DCYF Executive Director Maria Su. "The City continues its commitment to pro-

vide an essential bridge not just to next school year but to ensure a seamless transition through a student's journey from education to career."

"This internship has brought me many benefits and opportunities," said Abby Elias Flores, a student at Burton High School who is currently working as an intern with elementary school students through College and Career Readiness. "I have learned many things about working with children and I have made friends and built connections at my internship site, all while adapting to a new community where my presence is appreciated. My experience has been enjoyable and educational, and I've been compensated for it."

About College And Career Readiness In SFUSD

SFUSD's Office of College and Career Readiness provides direct services to students and supports teachers and counselors to increase the likelihood of students' post-secondary success in college and career. Programs include Extended Learning and Support; Early College; Career & Technical Education; Work-Based Learning; College & Career Readiness Interns; Advancement Via Individual Determination (AVID); and College Access. The Office of College and Career Readiness receives funding from a variety of sources, including donations, federal grants and the Public Education Enrichment Fund (PEEF). These programs serve approximately 8,000 high school students at all SFUSD comprehensive and continuation high schools.

SOURCE: <https://sfmayor.org/article/san-francisco-announces-4-million-investment-college-and-career-readiness-programs>



SUCCESS STORIES

Christy & Al Kroell, ChristyAl Plaques

[Article originally appeared in <https://cameonetwork.org>]

Al and Christy Kroell had been serving in the military 20 years when Al had an accident that ended his career. He needed over 52 surgeries in subsequent years to rehabilitate himself. Several years after Al's accident, Christy sustained a near fatal car crash that left her disabled as well and had no choice but to leave her job at the Navy Credit Union.

In 2004, Al and Christy were no longer affiliated with the military base in Southern California so they decided to move to Squaw Valley. The couple endured years of trying times as Al continued to have multiple corrective surgeries to reach rehabilitation. They hoped that one day, the hard times would end and they would start a new business together.

Over the years, Al always enjoyed making wood engravings as keepsakes for his friends. With his lifelong passion, Al decided to start a business. He sought help at the local Small Business Administration SCORE Chapter. This group

of volunteer business experts guided him as he completed his business plan. When he started to look at his financing options, the reality of capitalizing a startup business dawned on him. A laser engraver is an expensive tool and banks typically want to see 2 to 3 years' experience before lending to a business. After months of planning and preparation, Al and Christy applied and received a \$95,000 equipment loan from Fresno CDFI. Thanks to this loan, they were able to purchase the engraver they needed to open their doors and ChristyAl Plaques & Engraving was born!

Starting a new company takes hard work and dedication. There are always ups and downs, but the Kroells maintained a positive outlook through it all! They are doing what they love and hope to grow in the future. Al and Christy received the 2013 Sargent Shriver Veterans Serving America Achievement Award from the National Community Action Partnership.

SOURCE: <https://cameonetwork.org/news/christy-al-kroell-christyal-plaques/>

Gregory King, Postcards



[Article originally appeared in <https://cameonetwork.org>]

Gregory King grew up working in his parents' restaurants, so starting his own food truck business was a natural move. Combining his MBA and years of experience in corporate America with his love of cooking, King opened Postcards: Central American Soul Food, a unique food truck that fuses soul food and Central American cuisine, prepared with a healthy twist and served in portable wraps and bowls. King's relationship with the Small Business Development Center hosted by Pacific Coast Regional was instrumental in developing his idea and launching his business.

PCR SBDC Business Advisors Martha Castro, Sahar Andrade and Harold C. Hart-Nibbrig helped King fine-tune his business plan, develop a marketing plan with a focus on social media, obtain the necessary permits and licenses, and launch his business.

Postcards Central American Soul Food hit the road in April 2013. The truck, which also gives out postcards and sells hand-painted T-shirts featuring the work of local artists, is a regular presence at three Los Angeles-area farmers' markets and books multiple events every week. Gradually building a strong following, Postcards has been featured in the Los Angeles Sentinel newspaper. The company now has two employees, and sales are growing by 10 to 12 percent each month.

"The PCR SBDC connected me with so many resources I didn't have initially," says King. "I've been marketing for a large portion of my life, but there are always roadblocks that come up when you're starting a business, and it's good to have access to experts who can get you over those hurdles and help you think outside the box."

Postcards Central American Soul Food
(310) 801-0441

SOURCE: <https://cameonetwork.org/news/gregory-king-postcards/>

Meredith Pizzi, Roman Music Therapy Services

[Article originally appeared in <https://cameonetwork.org>]

Meredith Pizzi started playing trumpet in the fifth grade and joined her school's jazz band. It was after a performance of "Gonna Fly Now" from the motion picture Rocky that Meredith recognized the profound connection she felt to others through the power of music. "We still talk about that concert. Feeling that level of connection and understanding and life-giving force that is music, that's what it was for me. It opened my eyes to what happens when people come together and make music."

Meredith knew it was exactly what she wanted to do. She wanted to transform lives through music. It was her piano teacher who introduced her to music therapy.

Roman Music Therapy Services initially started as a private practice, with Meredith as the sole employee. But as the demand for her services grew, so did the number of employees, and as a result, the need for capital which Meredith couldn't provide on her own. At the end of 2016, the organization moved into a facility twice the size of the previous space, quadrupling the rent. In addition, bringing on new staff and music therapy managers meant additional overhead costs. "It was really a challenging, stressful time, probably the hardest time for me of owning a business," Meredith explained.

Meredith was introduced to Accion by her banker at Eastern Bank. She was approved for a loan, which she used for necessary additions to the facilities including putting up blinds in their music rooms for confidentiality and setting up an alarm system. It also provided her with the capital to take on new staff and launch new programs. "The loan helped me tremendously at a time when we really needed it. Without having the financial support



of organizations like Eastern Bank and Accion, I couldn't be where I am today," said Meredith.

Today, Roman Music Therapy Services employs a staff of 17 and serves clients of a wide range of ages and needs, from babies and toddlers to the elderly. Roman Music Therapy Services not only provides support to the individual, but to the family and caregivers behind them. In addition, Roman Music Therapy Services hosts events and programs for the community – most recently, a drum circle of around 45 attendees, whose ages ranged from 6 months to more than 80 years old.

With her financial struggles behind her, Meredith is excited about the future and has an inspirational vision for what to do with it. In addition to offering a wider breadth of services, Meredith plans to see her organization continue to lead nationally in the music therapy field. "The need for connection in our communities is so great right now. In every town and every community, we need to come together. Our organization can be a key piece of moving things forward."

SOURCE: <https://cameonetwork.org/success-story/women/meredith-pizzi-roman-music-therapy-services/>